



Marcus Hunter, Business Development Manager, Kommerling*

Kommerling UK looks to the Middle East & Africa for future growth with appointment of Business Development Manager

- **New distributors sought for bonding & adhesives ranges**

Kommerling UK has announced the appointment of Marcus Hunter to the new role of Business Development Manager. With a strong presence already in the UK and wider European market for adhesive, bonding and sealant products, Kommerling is now keen to develop opportunities in the Middle East and Africa. Marcus brings with him extensive knowledge of the rubber and polyurethane industries, combined with experience of growing and managing export sales and distributor networks in these target regions.

“I am delighted to be able to join the Kommerling team, where I gained much of my knowledge of this industry. Being able to combine this with my commercial experience and drive the company’s ambitious growth plans is really exciting,” said Marcus. The company’s specialist Kommerling CILBOND range is widely recognised as being a market leader for the bonding of rubber and polyurethane to metals and plastics and is used in the automotive, mining and oil, and gas industries.

Lee Foulkes, General Manager for Kommerling UK, added; “Marcus is a valuable addition to our senior team. We already have distributors across the globe but have yet to really penetrate the markets in the Middle East and Africa so this is a real opportunity for us.”

Prior to joining Kommerling, Marcus spent two years as Export Sales Manager at Electrolube, a manufacturer of electro-chemicals. Before that he spent over 20 years

with CIL, working in variety of marketing, technical support and commercial roles that gave him a comprehensive understanding of both the markets and products.

Background

Based in Preston, UK, CIL, now Kommerling UK is the UK's only developer and manufacturer of high performance rubber to metal, rubber to plastic, rubber to fabric and rubber to glass bonding agents for high performance automotive and industrial applications, including anti-vibration, hoses, belting and friction products. The company sells its products in over 50 countries through a network of distributors.

The Kommerling CILBOND range consists of:

- CILBOND Primers - high performance rubber to metal bonding primers, developed to five components exceptional in-service environmental protection.
- CILBOND Cover Coats - versatile solvent and water-based bonding agents for rubber-to-metal, rubber-to-fabric and PU to metal components.
- CILBOND One-Coats - pioneers of one-coat bonding technology, Kommerling CIK has a complete range of one-component products for all types of rubber and PU.

Koemmerling Chemische Fabrik GmbH is a leading international manufacturer of high-quality adhesives and sealants. Its European headquarters and extensive research and development facilities are in Pirmasens, Germany and it has a network of subsidiaries, sales offices and sales partners, in more than 80 different countries. With over 110 years' experience, the company has established itself as an innovative market leader in provision of Polysulfide, Polyurethane, Silicone and Polyisobutylene sealants for the automotive, insulating glass and photovoltaic industries. In April 2015, Royal Holdings, Inc. through its Kommerling UK Limited subsidiary, acquired CIL.

Koemmerling Chemische Fabrik has been awarded ISO 9001, ISO 14001 ISO 50001 and OHSAS 18001 certification.

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*** High quality jpeg available on request.**

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